

DAIMLER

Fact Sheet for Q1 2011

April 29, 2011

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Stock Market Information

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Earnings per share (in EUR)									
basic	1.18	-0.99	1.44	0.04	0.99	-0.34	0.99	0.65	+52%
diluted	1.18	-0.99	1.44	0.04	0.99	-0.34	0.99	0.65	+52%
Average number of shares outstanding (in millions) (adjusted for treasury stocks)									
basic	1,054.5	1,023.8	1,061.3	1,023.8	1,063.0	1,024.0	1,065.5	1,024.2	+4%
diluted	1,055.3	1,023.8	1,062.1	1,023.8	1,064.9	1,024.6	1,067.6	1,024.2	+4%
Number of shares outstanding (at period end, in millions)									
total shares outstanding	1,061.6	1,061.0	1,062.0	1,061.0	1,065.6	1,061.2	1,065.7	1,061.2	+0%
adjusted for treasury stock	1,060.9	1,023.8	1,061.7	1,023.9	1,065.4	1,024.1	1,065.6	1,024.9	+4%
Share price Frankfurt (at period end, in EUR)									
	41.92	25.78	46.46	34.41	50.73	37.23	49.85	34.86	+43%
Market capitalization Frankfurt (at period end, in billions of EUR)									
	44.47	26.39	49.33	35.23	54.05	38.13	53.12	35.73	+49%

Key Figures and Ratios

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Unit Sales (in units)	496,481	391,540	475,110	386,461	521,116	441,038	461,742	402,725	+15%
Revenue	25,107	19,612	25,071	19,310	26,396	21,323	24,729	21,187	+17%
EBIT	2,104	-1,005	2,418	470	1,562	448	2,031	1,190	+71%
Net profit (loss), Group	1,312	-1,062	1,610	56	1,140	-352	1,180	612	+93%
Profit (loss) attributable to shareholders of Daimler AG	1,248	-1,016	1,533	41	1,050	-348	1,059	667	+59%
Depreciation and amortization (including amortization on capitalized development costs, excluding depreciation on leased assets)	836	777	841	855	869	786	899	818	+10%
R&D expenditure total	1,236	1,160	1,215	1,055	1,264	850	1,277	1,134	+13%
Expensed R&D costs	850	802	898	728	930	581	953	798	+19%
Capitalized development costs	386	358	317	327	334	269	324	336	-4%
Amortization on capitalized development costs	176	160	178	158	189	172	192	176	+9%
Capital expenditure (Property, plant & equipment)	643	554	925	624	1,347	557	757	738	+3%

Cash Flow and Net Industrial Liquidity

(in millions of EUR)		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
		2010	2009	2010	2009	2010	2009	2011	2010	Change
Daimler Group	Cash provided by/used for									
	operating activities	2,642	3,900	3,710	3,315	235	1,220	-520	1,957	-42%
	investing activities	-669	-2,287	-685	-2,188	1,118	-1,073	-899	-77	+80%
	financing activities	-3,893	-686	24	-3,415	-1,213	-1,937	-138	-2,469	+39%
Industrial business	Net liquidity at the beginning of the period	7,378	3,743	9,397	4,572	11,934	6,714	11,938	7,285	+82%
	Free cash flow	2,472	1,390	2,562	1,984	99	453	-516	299	+12%
	thereof: working capital*	164	2,483	691	1,600	-1,019	-237	-1,165	-590	.
	Other	-453	-561	-25	158	-95	118	993	-206	.
	thereof: dividends Daimler AG	0	-556	0	0	0	0	0	0	.
	Net liquidity at the end of the period	9,397	4,572	11,934	6,714	11,938	7,285	12,415	7,378	+76%

* Inventories, trade receivables and trade payables

Liquidity

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Group liquidity									
Cash and cash equivalents	7,886	13,928	10,672	11,498	10,903	9,800	9,202	9,484	-3%
Marketable securities and term deposits	5,401	4,888	4,739	6,143	2,096	6,342	1,899	5,724	-67%
Gross liquidity	13,287	18,816	15,411	17,641	12,999	16,142	11,101	15,208	-27%
Financing liabilities (nominal)	-56,569	-62,496	-54,018	-58,560	-53,895	-57,301	-51,666	-57,118	+10%
Net debt	-43,282	-43,680	-38,607	-40,919	-40,896	-41,159	-40,565	-41,910	+3%
Liquidity of the industrial business									
Cash and cash equivalents	6,534	9,432	9,731	8,688	9,535	6,735	8,265	7,197	+15%
Marketable securities and term deposits	4,461	3,954	3,808	4,559	1,258	5,073	1,030	4,562	-77%
Gross liquidity	10,995	13,386	13,539	13,247	10,793	11,808	9,295	11,759	-21%
Financing liabilities (nominal)	-1,598	-8,814	-1,605	-6,533	1,145	-4,523	3,120	-4,381	.
Net liquidity	9,397	4,572	11,934	6,714	11,938	7,285	12,415	7,378	+68%

Pension and Health-Care Benefits

(in billions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Pension benefits									
Benefit obligations	-17.1	-15.2	-17.0	-15.3	-17.7	-16.5	-17.6	-16.7	-5%
Plan assets	10.8	9.9	11.1	10.4	11.2	10.6	11.2	10.8	+4%
Funded status	-6.3	-5.3	-5.9	-4.9	-6.5	-5.9	-6.4	-5.9	-8%
Provisions	3.5	3.4	3.5	3.5	3.4	3.1	3.5	3.3	+6%
Funded position net of provisions	-2.8	-1.9	-2.4	-1.4	-3.1	-2.8	-2.9	-2.6	-12%
Health-care benefits									
Benefit obligations	-1.3	-1.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.1	+9%
Plan assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	.
Reimbursement Medicare Act	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0
Funded status	-1.1	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9	-1.0	+10%
Provisions	1.0	0.8	0.7	0.8	0.8	0.8	0.7	0.9	-22%
Funded position net of provisions	-0.1	-0.1	-0.2	-0.1	-0.1	-0.1	-0.2	-0.1	-100%

Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars*	342,461	287,243	317,496	271,917	339,753	303,552	310,717	277,117	+12%
Daimler Trucks	83,797	54,134	94,813	66,071	106,096	73,718	89,260	70,557	+27%
Mercedes-Benz Vans	59,393	41,871	53,727	40,123	64,449	54,748	54,018	46,655	+16%
Daimler Buses	10,830	8,292	9,074	8,350	10,818	9,020	7,747	8,396	-8%
Daimler Group*	496,481	391,540	475,110	386,461	521,116	441,038	461,742	402,725	+15%

* Including Mitsubishi vehicles manufactured and/or sold in South Africa.

Production Volume

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars*	326,020	243,626	317,120	287,171	361,490	292,395	341,708	307,826	+11%
Daimler Trucks	84,409	45,547	100,445	57,332	102,274	73,793	93,727	73,768	+27%
Mercedes-Benz Vans	61,261	34,765	55,919	39,726	60,975	51,622	64,272	49,820	+29%
Daimler Buses	10,757	7,784	10,537	8,733	9,267	8,468	8,145	8,844	-8%
Daimler Group*	482,447	331,722	484,021	392,962	534,006	426,278	507,852	440,258	+15%

* Including vehicles manufactured for Mitsubishi Motors Corporation in South Africa.

Revenue

(in millions of EUR)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars	14,018	10,568	13,661	10,238	14,152	11,445	13,860	11,595	+20%
Daimler Trucks	5,853	4,217	6,433	4,388	6,865	4,837	6,242	4,873	+28%
Mercedes-Benz Vans	1,977	1,481	1,903	1,601	2,235	1,842	1,977	1,697	+16%
Daimler Buses	1,205	1,103	1,007	1,024	1,335	1,207	831	1,011	-18%
Daimler Financial Services	3,322	3,108	3,258	2,864	3,147	2,874	3,034	3,061	-1%
Reconciliation	-1,268	-865	-1,191	-805	-1,338	-882	-1,215	-1,050	-16%
Daimler Group	25,107	19,612	25,071	19,310	26,396	21,323	24,729	21,187	+17%

Earnings Before Interest and Taxes (EBIT) and Return on Sales (RoS)

(EBIT in millions of EUR, RoS in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars									
EBIT	1,376	-340	1,299	355	1,175	608	1,288	806	+60%
RoS	9.8%	-3.2%	9.5%	3.5%	8.3%	5.3%	9.3%	7.0%	.
Daimler Trucks									
EBIT	300	-508	500	-127	393	-224	415	130	+219%
RoS	5.1%	-12.0%	7.8%	-2.9%	5.7%	-4.6%	6.6%	2.7%	.
Mercedes-Benz Vans									
EBIT	127	-10	122	1	138	126	173	64	+170%
RoS	6.4%	-0.7%	6.4%	0.1%	6.2%	6.8%	8.8%	3.8%	.
Daimler Buses									
EBIT	79	49	11	23	84	46	-33	41	.
RoS	6.6%	4.4%	1.1%	2.2%	6.3%	3.8%	-4.0%	4.1%	.
Daimler Financial Services									
	171	79	317	101	224	-4	321	119	+170%
Reconciliation									
	51	-275	169	117	-452	-104	-133	30	.
Daimler Group									
	2,104	-1,005	2,418	470	1,562	448	2,031	1,190	+71%

Special Items affecting EBIT / A400M

(in millions of EUR)

		2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
		2010	2009	2010	2009	2010	2009	2011	2010	
Daimler Trucks	Repositioning of Daimler Trucks North America	-4	-13	-13	10	-8	-47	-	-12	
	Repositioning of Mitsubishi Fuso Truck and Bus Corporation	-10	-204	8	-13	4	-28	-	-5	
	Adjustments of health care and pension benefits	-	-	183	-	-23	-	-	-	
	Natural disaster in Japan	-	-	-	-	-	-	-49	-	
DFS	Repositioning of business activities in Germany	-78	-	-	-	-4	-	-	-	
	Sale of non-automotive assets	26	6	-	3	11	-81	-	-46	
	Natural disaster in Japan	-	-	-	-	-	-	-29	-	
Reconciliation	Sale of equity interest in Tata Motors	-	-	-	-	-	-	-	265	
	Other gains/expenses related to Chrysler	-	-387	-	48	-	5	-	-	
	Gain related to a legal dispute	-	-	218	-	-	-	-	-	
	Anniversary bonus and allocation to Daimler and Benz Foundation	-	-	-	-	-213	-	-	-	
A400M military transport aircraft										-237*

* Charges related to the A400M military transport aircraft of EADS are not considered in the calculation of EBIT from ongoing business.

Mercedes-Benz Cars Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Unit sales (units)	342,461	287,243	317,496	271,917	339,753	303,552	310,717	277,117	+12%
Retail sales (units)*	335,703	299,533	321,458	281,207	336,356	303,759	305,533	271,711	+12%
Production (units)	326,020	243,626	317,120	287,171	361,490	292,395	341,708	307,826	+11%
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Revenue (millions of EUR)	14,018	10,568	13,661	10,238	14,152	11,445	13,860	11,595	+20%
EBIT (millions of EUR)	1,376	-340	1,299	355	1,175	608	1,288	806	+60%
Return on sales (%)	9.8%	-3.2%	9.5%	3.5%	8.3%	5.3%	9.3%	7.0%	.

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars	342,461	287,243	317,496	271,917	339,753	303,552	310,717	277,117	+12%
Western Europe	177,867	171,634	153,505	154,739	169,357	163,731	139,914	135,069	+4%
of which Germany	81,956	87,564	73,481	73,378	83,663	76,820	55,749	53,795	+4%
NAFTA	61,008	59,979	63,811	56,271	67,051	67,909	67,510	64,495	+5%
of which USA	51,318	50,714	55,796	48,610	57,195	59,704	58,610	56,145	+4%
Asia	73,808	31,752	68,695	35,786	68,136	46,375	75,305	50,929	+48%
of which China	48,511	14,846	40,748	17,011	43,860	24,379	48,861	26,855	+82%
Rest of World	29,778	23,878	31,485	25,121	35,209	25,537	27,988	26,624	+5%
of which Mitsubishi vehicles manufactured and/or sold in South Africa	981	1,111	1,125	1,206	905	1,313	1,093	1,181	-7%

Mercedes-Benz Cars Retail Sales*

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Mercedes-Benz Cars	335,703	299,533	321,458	281,207	336,356	303,759	305,533	271,711	+12%
Western Europe	178,561	181,549	156,542	155,927	163,804	166,908	142,150	139,228	+2%
of which Germany	81,340	86,883	73,943	73,708	83,477	76,613	56,190	54,308	+3%
NAFTA	66,577	57,545	65,968	62,538	67,348	65,461	62,723	58,601	+7%
of which USA	56,392	48,497	57,496	54,220	57,802	57,166	54,623	50,621	+8%
Asia	61,546	34,945	69,637	38,832	72,012	47,247	71,191	48,489	+47%
of which China	37,166	16,444	43,007	18,315	47,600	25,406	45,328	24,549	+85%
Rest of World	29,019	25,494	29,311	23,910	33,192	24,143	29,469	25,393	+16%

* Excluding the Mitsubishi vehicles produced and/or sold in South Africa.

Mercedes-Benz Cars Market Shares

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change in % pts.
Western Europe	4.7	4.9	4.8	4.6	4.9	4.8	4.3	4.5	-0.2
of which Germany	11.3	7.9	10.8	8.0	11.2	9.8	9.1	9.2	-0.1
USA	1.9	1.9	1.9	1.8	1.9	2.2	1.8	2.0	-0.2
China	1.0	0.7	1.4	0.7	1.3	0.9	1.2	0.8	+0.4
Japan	0.7	0.7	0.8	0.8	0.9	0.7	0.8	0.8	+0.0

Daimler Trucks Overview

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Incoming orders (units)	97,520	55,782	95,713	74,596	104,832	76,667	118,872	72,119	+65%
Unit sales (units)	83,797	54,134	94,813	66,071	106,096	73,718	89,260	70,557	+27%
Retail sales (units)	84,080	57,364	94,274	66,058	104,184	73,858	89,629	69,471	+29%
Production (units)	84,409	45,547	100,445	57,332	102,274	73,793	93,727	73,768	+27%
Revenue (millions of EUR)	5,853	4,217	6,433	4,388	6,865	4,837	6,242	4,873	+28%
EBIT (millions of EUR)	300	-508	500	-127	393	-224	415	130	+219%
Return on sales (%)	5.1%	-12.0%	7.8%	-2.9%	5.7%	-4.6%	6.6%	2.7%	.

Daimler Trucks Unit Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Daimler Trucks	83,797	54,134	94,813	66,071	106,096	73,718	89,260	70,557	+27%
Western Europe	11,686	9,262	14,656	10,031	19,611	12,777	11,536	9,466	+22%
of which Germany	6,320	4,965	8,262	5,986	10,980	7,181	5,190	4,729	+10%
NAFTA	18,643	12,945	19,793	14,771	20,698	17,416	22,216	17,586	+26%
of which USA	15,545	10,812	15,847	13,075	16,157	14,726	19,264	15,089	+28%
Latin America (excl. Mexico)	14,208	8,433	14,709	10,149	16,224	11,205	13,813	13,014	+6%
Asia	29,310	16,655	34,135	24,122	34,825	23,835	30,464	22,087	+38%
of which Japan	6,557	6,084	6,788	5,135	6,547	5,506	5,589	4,898	+14%
Rest of World	9,950	6,839	11,520	6,998	14,738	8,485	11,231	8,404	+34%

Daimler Trucks Retail Sales

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Daimler Trucks	84,080	57,364	94,274	66,058	104,184	73,858	89,629	69,471	+29%
Western Europe	11,977	10,993	14,535	11,624	18,776	12,838	11,523	9,544	+21%
of which Germany	6,320	4,965	8,262	5,986	10,980	7,181	5,190	4,729	+10%
NAFTA	18,256	14,137	19,293	12,999	19,616	17,358	22,828	16,694	+37%
of which USA	15,390	11,766	15,570	11,319	15,559	14,933	20,100	14,453	+39%
Latin America (excl. Mexico)	14,208	8,437	14,709	10,142	16,224	11,205	13,875	13,014	+7%
Asia	29,589	16,918	34,206	23,713	34,710	23,819	30,477	22,192	+37%
of which Japan	6,557	6,084	6,788	5,135	6,547	5,506	5,589	4,898	+14%
Rest of World	10,050	6,879	11,531	7,580	14,858	8,638	10,926	8,027	+36%

Daimler Trucks Incoming Orders

(in units)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Daimler Trucks	97,520	55,782	95,713	74,596	104,832	76,667	118,872	72,119	+65%
Western Europe	14,717	8,286	14,860	9,236	15,749	11,773	15,837	11,542	+37%
of which Germany	7,868	4,850	7,726	5,274	7,768	6,052	7,611	6,067	+25%
NAFTA	19,678	8,837	16,688	23,796	33,938	20,099	38,410	8,682	+342%
of which USA	15,168	7,520	13,875	22,101	30,441	16,743	32,232	6,008	+436%
Latin America (excl. Mexico)	13,496	8,517	14,911	10,280	14,537	10,852	12,931	13,075	-1%
Asia	35,405	23,504	35,135	23,092	28,311	23,227	37,101	28,240	+31%
of which Japan	7,066	5,131	6,805	5,027	6,187	5,207	7,062	5,236	+35%
Rest of World	14,224	6,638	14,119	8,192	12,297	10,716	14,593	10,580	+38%

Daimler Trucks Market Shares

(in %)	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		Change in % pts.
	2010	2009	2010	2009	2010	2009	2011	2010	
Trucks Europe / Latin America									
(Mercedes-Benz)									
Western Europe MDT/HDT	23.2	24.3	24.5	21.8	25.4	23.3	20.8	22.7	-1.9
Germany MDT/HDT	39.0	43.5	40.0	39.1	41.7	39.6	34.2	40.9	-6.8
Brazil MDT/HDT*	28.2	27.4	26.9	28.0	25.0	29.5	26.7	25.2	+1.5
Trucks NAFTA									
(Freightliner/Western Star)									
NAFTA Class 8	32.4	33.2	30.8	28.5	33.6	29.9	37.0	32.4	+4.6
NAFTA Class 6-7	28.7	27.2	35.8	25.1	27.4	26.7	37.4	27.8	+9.6
Trucks Asia									
(Fuso)									
Japan Trucks Total	18.7	22.6	20.4	20.7	21.3	18.4	19.5	16.9	+2.6

* Market shares in Brazil adjusted due to methodic change.

Mercedes-Benz Vans Unit Sales

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Wholesales (in units)	59,393	41,871	53,727	40,123	64,449	54,748	54,018	46,655	+16%
Western Europe	41,450	32,915	35,575	30,606	44,995	42,739	37,532	34,755	+8%
of which Germany	16,005	15,999	15,285	14,451	18,184	18,176	14,635	12,719	+15%
Eastern Europe	4,002	3,186	4,017	2,638	5,664	2,997	4,672	2,721	+72%
NAFTA	3,448	199	3,559	1,019	3,348	859	3,921	2,961	+32%
of which USA	2,736	40	2,834	775	2,496	541	3,061	2,416	+27%
Latin America (excl. Mexico)	3,196	2,071	2,987	2,488	3,600	3,018	2,674	2,745	-3%
Asia	4,866	1,342	5,522	1,166	4,826	1,845	3,061	1,176	+160%
of which China	3,359	298	4,498	232	4,033	565	2,040	261	+682%
Rest of World	2,431	2,158	2,067	2,206	2,016	3,290	2,158	2,297	-6%

Mercedes-Benz Vans Retail Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Retail sales (in units)	55,694	47,622	54,431	46,979	62,331	57,400	53,141	44,396	+20%
Western Europe	40,554	35,941	37,353	34,340	42,684	43,018	36,931	33,386	+11%
of which Germany	16,005	15,999	15,285	14,451	18,184	18,176	14,635	12,719	+15%
Eastern Europe	3,814	4,003	4,084	3,116	5,650	3,991	4,167	2,767	+51%
NAFTA	2,609	2,216	3,280	3,572	3,919	2,577	3,384	2,015	+68%
of which USA	2,044	1,789	2,538	3,091	2,933	2,107	2,649	1,564	+69%
Latin America (excl. Mexico)	3,091	2,143	3,050	2,278	3,468	2,943	2,721	2,999	-9%
Asia	3,415	1,467	4,557	1,392	4,273	1,952	3,716	1,134	+228%
of which China	2,028	274	3,533	266	3,349	572	2,801	270	.
Rest of World	2,211	1,852	2,107	2,281	2,337	2,919	2,222	2,095	+6%
Market shares (in percent)									
Western Europe midsize/large	17.4	16.7	18.3	17.8	17.8	20.4	17.1	17.7	-0.6 pts.
Germany midsize/large	25.8	24.6	27.0	27.5	26.3	31.6	27.2	24.5	+2.7 pts.

Daimler Buses Unit Sales and Market Shares

	2nd Quarter		3rd Quarter		4th Quarter		1st Quarter		
	2010	2009	2010	2009	2010	2009	2011	2010	Change
Wholesales* (in units)	10,830	8,292	9,074	8,350	10,818	9,020	7,747	8,396	-8%
Western Europe	1,724	1,669	1,638	1,713	2,734	2,718	619	1,072	-42%
of which Germany	481	615	645	672	1,091	1,115	226	418	-46%
Eastern Europe	367	296	307	280	422	195	324	166	+95%
NAFTA	1,133	957	1,131	866	1,129	920	632	485	+30%
of which USA	140	210	79	196	197	316	69	161	-57%
Latin America (excl. Mexico)	6,779	4,159	5,355	4,554	5,239	4,207	5,569	5,842	-5%
Asia	313	707	367	597	632	488	312	150	+108%
Rest of World	514	504	276	340	662	492	291	681	-57%
Market shares (in percent)									
Western Europe heavy	32.4	29.6	29.1	29.1	32.0	36.0	31.3	27.0	+4.3 pts.
Germany heavy	59.3	56.0	57.3	61.0	51.4	60.9	50.8	56.4	-5.6 pts.
Brazil heavy**	49.0	49.3	51.8	48.7	53.0	55.3	39.2	44.2	-5.0 pts.

* Due to the sales structure, retail sales correspond with wholesales.

** Market shares in Brazil adjusted due to methodic change.