

DAIMLERCHRYSLER

Fact Sheet Fourth Quarter and Fiscal Year 2003

February 19, 2004

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Starting with its reporting for the year 2003, DaimlerChrysler has departed from its previous practice of presenting earnings with and without one-time effects; in the future only one figure will be reported for operating profit, net income and earnings per share. In order to ensure comparability with the prior year's figures, a reference is made to the one-time effects included in the respective prior-year quarters. With this procedure DaimlerChrysler is following the new rules adopted by the US Securities and Exchange Commission (SEC), which must be applied for the 2003 financial year and which deal with the reporting of "one-time effects" much more restrictively.

On December 31, 2003, DaimlerChrysler completed the sale of its 100% ownership interest in MTU Aero Engines GmbH ("MTU Aero Engines"). Pursuant to the requirements of SFAS 144, the income of MTU Aero Engines is included in the income from discontinued operations. Prior years amounts have been restated.

Stock Market Information

Earnings per Share (basic):

■ 4th Quarter 2003:	EUR 1,39
■ Fiscal Year 2003:	EUR 0,44

Share Price¹⁾:

■ Share Price Frankfurt:	EUR 37,00
■ Share Price New York:	US\$ 46,22

Number of Shares:

■ Average number of outstanding shares FY 2003:	1.012,7 million
■ Shares outstanding (December 31, 2003):	1.012,8 million

Market Capitalization¹⁾:

■ Frankfurt:	EUR 37,47 billion
■ New York:	US\$ 46,81 billion

1) As of last trading day in 2003 (Frankfurt & New York: December 30, 2003).

Key Figures and Ratios

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Revenues ¹⁾	33.252	36.345	33.860	38.865	34.114	35.801	35.211	36.357	-3%	136.437	147.368	-7%
EBIT ²⁾	1.073	408	223	1.379	901	1.426	1.215	506	140%	3.412	3.719	-8%
EBITDA ²⁾	3.910	3.929	3.129	4.936	3.740	4.549	4.353	4.227	3%	15.132	17.641	-14%
Operating Profit (Loss)	1.403	3.080	641	1.682	1.246	1.539	2.396	553	333%	5.686	6.854	-17%
Net Income (Loss) ³⁾	588	2.503	109	1.108	(1.653)	780	1.404	327	329%	448	4.718	-91%
Depreciation ⁴⁾	2.837	3.521	2.906	3.557	2.839	3.123	3.138	3.721	-16%	11.720	13.922	-16%
Capital Expenditure (Property, plant & equipment)	1.630	1.595	1.484	1.822	1.593	1.472	1.907	2.256	-15%	6.614	7.145	-7%
Effective Tax Rate	40,6%	3,6%	38,1%	31,7%	⁵⁾	38,7%	28,2%	7,5%	20,7 pts	164,3%	18,8%	145,5 pts
- excluding special items -	40,6%	29,8%	38,1%	35,5%	46,6%	37,7%	32,0%	25,8%	6,2 pts	38,3%	33,5%	4,8 pts

1) Figures are adjusted to exclude discontinued operations.

2) EBIT = Income before financial income and income taxes; EBITDA = Income before financial income and income taxes plus depreciation.

3) SFAS 142 required to retroactively allocate the transition adjustments resulting from adoption of SFAS 142, SFAS 133 and EITF 99-20 (EUR -159 million, net of taxes) from the fourth quarter to the first quarter of 2002.

4) Including impairment in EADS holding of EUR 1,960 million.

5) Tax expense at a negative pre-tax result.

Revenues by Divisions

(in millions of EUR)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Mercedes Car Group	12.424	11.931	13.221	13.072	12.742	12.260	13.059	12.907	1%	51.446	50.170	3%
Chrysler Group	12.679	15.950	11.834	16.440	12.496	14.294	12.312	13.497	-9%	49.321	60.181	-18%
- in USD - ¹⁾	13.611	13.982	13.438	15.110	14.055	14.062	14.633	13.482	9%	55.737	56.636	-2%
Commercial Vehicles	6.104	6.121	6.960	7.384	7.172	7.137	8.281	7.759	7%	28.517	28.401	0%
Services	3.608	3.930	3.508	3.983	3.470	3.892	3.451	3.894	-11%	14.037	15.699	-11%
Other Activities ²⁾³⁾	92	104	99	110	107	111	142	183	-22%	440	508	-13%
Eliminations ³⁾	(1.655)	(1.691)	(1.762)	(2.124)	(1.873)	(1.893)	(2.034)	(1.883)	-8%	(7.324)	(7.591)	4%
DaimlerChrysler Group ³⁾	33.252	36.345	33.860	38.865	34.114	35.801	35.211	36.357	-3%	136.437	147.368	-7%

1) Revenues as originally generated by Chrysler Group in US dollars. Figures are therefore not comparable to those shown in the financial statements.

2) The Other Activities segment consists of DaimlerChrysler's holdings in the EADS, the Mitsubishi Motors Corporation and TEMIC (from April 1, 2001 to April 1, 2002), along with Corporate Research, our real-estate activities and our holding and financing companies. Until December 2003, the Other Activities segment also included the MTU Aero Engines business unit. On December 31, 2003, DaimlerChrysler completed the sale of its 100% ownership interest in MTU Aero Engines GmbH.

3) Figures are adjusted to exclude discontinued operations.

Operating Profit by Divisions

(in millions of EUR)	<u>1st Quarter</u>		<u>2nd Quarter</u>		<u>3rd Quarter</u>		<u>4th Quarter</u>			<u>Fiscal Year</u>		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Mercedes Car Group	688	653	861	845	793	792	784	730	7%	3.126	3.020	4%
Chrysler Group	152	(187)	(948)	414	147	305	143	77	86%	(506)	609	.
Commercial Vehicles	14	(85)	211	(7)	237	115	393	(366)	.	855	(343)	.
Services ¹⁾	419	2.555	334	227	284	170	203	108	88%	1.240	3.060	-59%
Other Activities ²⁾	105	158	228	253	(143)	207	1.095	285	284%	1.285	903	42%
Eliminations	25	(14)	(45)	(50)	(72)	(50)	(222)	(281)	21%	(314)	(395)	21%
DaimlerChrysler Group	1.403	3.080	641	1.682	1.246	1.539	2.396	553	333%	5.686	6.854	-17%

1) T-Systems ITS (formerly debis Systemhaus) was included at equity from October 2000 until February 2002.

2) The Other Activities segment consists of DaimlerChrysler's holdings in the EADS, the Mitsubishi Motors Corporation and TEMIC (from April 1, 2001 to April 1, 2002), along with Corporate Research, our real-estate activities and our holding and financing companies. Until December 2003, the Other Activities segment also included the MTU Aero Engines business unit. On December 31, 2003, DaimlerChrysler completed the sale of its 100% ownership interest in MTU Aero Engines GmbH.

One-time Effects Reported in Previous Years

(in millions of EUR)	1st Quarter				2nd Quarter			
	Operating Profit		Net income		Operating Profit		Net income	
	2002	2001	2002	2001	2002	2001	2002	2001
Gain on sale of 49.9% interest in T-Systems ITS	2.484	-	2.484	-	-	-	-	-
Gain on sale of 40% (2001: 60%) stake in TEMIC	-	-	-	-	156	209	145	196
Chrysler Group	(314)	(3.081)	(212)	(1.966)	(374)	-	(231)	-
Commercial Vehicles	-	(31)	-	(31)	(39)	-	(25)	-
Impairment on Capital Services portfolio	-	-	-	-	-	-	-	-
Impact financial crisis Argentina	(107)	-	(107)	-	-	-	-	-
Transition adjustment resulting from adoption of SFAS 142	-	-	(159)	-	-	-	-	-
Formation of Airbus SAS	-	-	-	-	-	-	-	-
Sale of remaining shares in debitel	-	292	-	214	-	-	-	-
Gain on sale of Adtranz	-	-	-	-	-	-	-	-
One-time charges at MMC (at equity)	-	(302)	-	(183)	-	-	-	-
Other	-	(18)	-	(18)	-	-	-	-
Total	2.063	(3.140)	2.006	(1.984)	(257)	209	(111)	196
Per share (basic)	-	-	1,99	(1,98)	-	-	(0,11)	0,20

One-time Effects Reported in Previous Years

(in millions of EUR)	3rd Quarter				4th Quarter			
	Operating Profit		Net income		Operating Profit		Net income	
	2002	2001	2002	2001	2002	2001	2002	2001
Gain on sale of 49.9% interest in T-Systems ITS	-	-	-	-	-	-	-	-
Gain on sale of 40% (2001: 60%) stake in TEMIC	-	-	-	-	-	-	-	7
Chrysler Group	(20)	-	(18)	-	-	(17)	8	(2)
Commercial Vehicles	(28)	-	(23)	-	(452)	(511)	(281)	(310)
Impairment on Capital Services portfolio	(113)	-	(71)	-	(168)	(166)	(121)	(108)
Impact financial crisis Argentina	-	-	-	-	-	(115)	-	(147)
Transition adjustment resulting from adoption of SFAS 142	-	-	-	-	-	-	-	-
Formation of Airbus SAS	-	876	-	747	-	-	-	-
Sale of remaining shares in debitel	-	-	-	-	-	-	-	-
Gain on sale of Adtranz	-	-	-	-	-	250	-	237
One-time charges at MMC (at equity)	-	(49)	-	(28)	-	-	-	-
Other	-	-	-	-	-	-	-	-
Total	(161)	827	(112)	719	(620)	(559)	(394)	(323)
Per share (basic)	-	-	(0,11)	0,72	-	-	(0,39)	(0,32)

Special Items Affecting Results in 2003

(in millions of EUR)

	Operating Profit	Net Income
Impairment on EADS investment	-	(1.960)
Restructuring at Chrysler Group related to Turnaround Plan 2001	(469)	(288)
Sale of MTU Aero Engines	1.031	882

Earnings per Share

(in EUR)	<u>1st Quarter</u>		<u>2nd Quarter</u>		<u>3rd Quarter</u>		<u>4th Quarter</u>			<u>Fiscal Year</u>		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
EPS *												
basic	0,58	2,49	0,11	1,10	(1,63)	0,77	1,39	0,32	334%	0,44	4,68	-91%
diluted	0,58	2,47	0,11	1,10	(1,63)	0,77	1,39	0,32	334%	0,44	4,67	-91%
Average number of shares outstanding												
(in million)												
basic number of shares	1.012,7	1.003,2	1.012,6	1.004,8	1.012,8	1.012,8	1.012,7	1.012,6	0%	1.012,7	1.008,3	0%
diluted number of shares	1.013,8	1.013,9	1.013,6	1.013,9	1.012,8	1.014,0	1.012,7	1.013,8	0%	1.012,7	1.013,9	0%

* SFAS 142 requires retroactive allocation of the transition adjustments resulting from adoption of SFAS 142, SFAS 133 and EITF 99-20 (EUR -0.16 per share, net of taxes) from the fourth quarter of 2002 to the first quarter of 2002.

Mercedes Car Group Wholesales

(in thousand units)

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Mercedes Car Group	291	292	318	329	305	311	302	300	1%	1.217	1.232	-1%
Western Europe	192	199	219	233	208	214	193	190	2%	813	836	-3%
of which Germany	86	92	105	116	104	113	95	97	-1%	390	417	-6%
NAFTA	58	57	60	58	54	52	65	66	-2%	235	232	2%
of which USA	53	52	55	53	50	48	60	61	-2%	218	214	2%
Japan	11	12	10	10	11	13	13	12	10%	46	47	-3%
Rest of World	31	25	29	28	32	32	31	32	-2%	123	118	4%

Mercedes Car Group Retail Sales*

(in thousand units)

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Mercedes Car Group	288	289	325	326	307	313	299	298	0%	1.220	1.226	-1%
Western Europe	190	195	225	231	208	213	194	192	1%	817	831	-2%
of which Germany	86	92	105	116	104	113	95	97	-1%	390	417	-6%
NAFTA	55	54	59	58	58	55	64	64	-0%	236	231	2%
of which USA	52	50	54	53	54	51	59	60	-1%	219	213	3%
Japan	12	12	10	10	12	15	12	11	1%	45	48	-6%
Rest of World	31	28	31	27	30	31	30	30	-1%	121	116	4%

* wholesales for smart

Mercedes Car Group Market Shares*

(in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in % pts	2003	2002	Change in % pts
Western Europe	4,6	4,6	5,1	5,1	5,1	5,3	4,6	4,5	0,1	4,9	4,9	0,0
of which Germany	11,1	11,4	11,3	12,1	11,8	12,8	10,0	9,9	0,1	11,1	11,6	-0,5
USA	1,7	1,6	1,5	1,5	1,5	1,4	1,9	1,9	0,0	1,6	1,6	0,0
Japan	0,8	0,7	0,9	0,8	0,9	1,1	1,0	0,9	0,1	0,9	0,9	0,0

* Share of Mercedes-Benz passenger cars in total passenger vehicle market. Market shares from previous quarters, which were shown as part of the Mercedes-Benz passenger cars competitive class only, have been restated.

Chrysler Group Shipments

(in thousand units)

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Chrysler Group	647	705	722	816	629	650	640	651	-2%	2.638	2.823	-7%
of which Small Vehicles	81	103	94	121	89	104	78	94	-17%	342	422	-19%
Premium Vehicles	97	125	126	147	77	94	61	87	-30%	362	453	-20%
Family Vehicles	133	134	164	167	128	132	134	126	7%	559	559	0%
Trucks	183	193	198	221	190	182	207	198	4%	779	793	-2%
Activity Vehicles	153	150	140	160	144	140	159	146	9%	596	596	0%
NAFTA	611	662	676	764	586	618	585	606	-4%	2.458	2.651	-7%
of which USA	531	573	582	653	517	554	498	497	0%	2.129	2.277	-7%
Rest of World	36	43	46	52	43	33	55	45	21%	180	172	5%

Chrysler Group Retail Sales

(in thousand units)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Chrysler Group	616	676	734	771	630	682	627	615	2%	2.607	2.744	-5%
of which Small Vehicles	90	96	98	109	73	99	73	81	-11%	334	386	-13%
Premium Vehicles	100	121	122	134	75	102	74	88	-17%	371	446	-17%
Family Vehicles	131	150	162	181	139	126	137	120	14%	568	577	-1%
Trucks	174	183	213	203	198	200	184	170	8%	770	756	2%
Activity Vehicles	120	126	139	144	145	155	160	156	3%	564	580	-3%
NAFTA	577	633	694	722	589	643	581	570	2%	2.440	2.568	-5%
of which USA	502	542	603	620	516	562	506	482	5%	2.127	2.205	-4%
Rest of World	39	43	41	49	41	38	46	46	1%	167	176	-5%

Chrysler Group Market Shares

(in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in % pts	2003	2002	Change in % pts
Chrysler Group USA & Canada	13,2	13,7	13,3	13,7	11,4	12,4	12,5	12,2	0,3	12,6	13,0	-0,4
Passenger Cars USA	6,9	7,6	7,3	7,1	4,8	6,0	5,3	5,7	-0,4	6,1	6,6	-0,5
Trucks USA	18,6	18,8	18,2	19,6	16,5	18,1	17,4	16,9	0,5	17,6	18,4	-0,8

Chrysler Group Division specific data

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change	2003	2002	Change
Fleet % of Total USA	27,4%	26,5%	29,8%	25,2%	16,2%	14,4%	20,5%	20,4%	0,1	23,7%	21,7%	2,0
U.S. Lease % of Total Retail	15,6%	15,8%	10,7%	16,0%	11,7%	9,9%	15,9%	17,3%	-1,4	13,4%	14,5%	-1,1
U.S. Field Stock (units)	536	473	519	506	528	492	521	517	4			
U.S. Days Supply (days)	69	59	63	65	86	68	74	75	-1			
U.S. Marketing Cost as % of Revenues	20,0%	17,7% ¹⁾	28,7%	19,6% ¹⁾	20,3%	16,3%	19,1%	23,6%	-4,5	22,2%	19,2%	3,0

1) Includes cost of extended powertrain warranty incentive (November 2001 through June 2002).

Commercial Vehicles Wholesales

(in thousand units)

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Commercial Vehicles	107	102	126	129	123	121	145	133	9%	501	485	3%
Western Europe	53	55	64	73	59	63	74	75	-2%	250	265	-6%
of which Germany	18	18	26	27	26	25	31	33	-6%	102	103	-2%
NAFTA	29	23	34	30	34	33	37	31	20%	134	118	14%
of which USA	24	20	29	26	29	28	32	26	23%	115	100	15%
Latin America	9	10	9	10	11	9	11	9	35%	40	37	9%
Rest of World	16	14	19	16	20	16	22	19	21%	77	65	18%

Commercial Vehicles Retail Sales

(in thousand units)

	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in %	2003	2002	Change in %
Commercial Vehicles	103	103	125	124	125	116	140	135	4%	493	478	3%
Western Europe	52	56	65	70	62	62	70	77	-9%	250	265	-6%
of which Germany	18	18	26	27	26	25	31	33	-6%	102	103	-2%
NAFTA	25	23	32	28	34	30	36	32	15%	127	112	14%
of which USA	21	20	28	24	29	25	31	26	18%	108	94	14%
Latin America	9	10	9	10	11	9	11	9	34%	40	37	9%
Rest of World	17	14	19	16	18	15	23	17	24%	76	64	19%

Commercial Vehicles Market Shares

(in %)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter			Fiscal Year		
	2003	2002	2003	2002	2003	2002	2003	2002	Change in % pts	2003	2002	Change in % pts
Mercedes-Benz Vans												
Western Europe	17,9	18,6	16,8	17,5	17,5	19,4	16,7	17,8	-1,1	17,1	18,1	-1,0
Germany	29,6	28,9	26,9	27,2	27,5	29,0	27,7	30,3	-2,6	27,7	28,9	-1,2
Mercedes-Benz Trucks ¹⁾												
Western Europe	19,0	20,0	19,7	20,9	21,7	21,7	22,2	20,8	1,4	20,9	21,1	-0,2
Germany	39,4	41,5	38,6	42,4	44,3	41,6	43,4	39,4	4,0	41,7	41,1	0,6
Brazil	35,2	37,4	32,1	35,9	33,9	29,8	33,6	33,4	0,2	33,6	33,8	-0,2
Freightliner/Sterling/ Thomas Built Buses												
USA Class 8	41,7	42,9	41,5	36,3	40,1	36,9	39,3	39,3	0,0	40,3	38,3	2,0
USA Class 5-7 ¹⁾	28,1	24,2	25,5	22,1	28,2	22,5	25,9	25,0	0,9	26,7	23,4	3,3
DC Buses & Coaches²⁾												
Western Europe	25,3	22,1	26,2	26,6	29,4	24,6	31,1	29,0	2,1	28,4	26,1	2,3
Germany	56,6	55,7	55,4	50,9	58,2	50,8	63,6	61,4	2,2	59,6	56,6	3,0

1) New segmentation: medium duty truck / heavy duty truck

2) Only Mercedes-Benz & Setra brands